



# DEALER PROGRAM OVERVIEW

## VYKON Overview

VYKON is Tridium's enterprise and integration brand of Building Automation, Energy, and Security products based on Niagara Framework® technology delivered by premiere Systems Distributors serving VYKON System Integrators (VSI). The VSI will engineer, program, install, and service VYKON building, energy, and security products and software. More than 500 VYKON Systems Integrators are trained and certified to support the complete VYKON product line. VSIs provide complete end-to-end integrated systems utilizing multiple brands of equipment, controls, and peripheral devices. VSIs have direct access to Tridium's VYKON Support Team. To become a VSI you must complete the Niagara4 Certification Training and pay upfront partnership fees.

### Sign-Up Requirements:

#### V-SIGN-UP-FEE

- One Time Set-up Fee

#### SUP-MONTHCON

- Pro-rated to renewal date

#### S-ENG-DEMO

- Vykon Niagara4 (N4) Supervisor Demo Software

### Required Training:

#### Niagara4 Certification Training

(Must have at least 1 technician certified.)

### Renewal Requirements:

#### SUP-RENCON

- Annual renewals March 31<sup>st</sup>

## Support & Licensing Agreement For Your Dealer Program

### FEATURES:

- Supervisor Demo Software fully licensed for all Vykon Software Drivers, Analytics and Security. Technician can create demo sites for sales opportunities, test new programs offline and program projects.
- Access to all Vykon products
- Sales & Marketing Support
- Technical Support
- Access to Tridium's websites
- Full project support: take-offs, job walk throughs, presentations support for consulting engineers and end-users

### Additional Tools for Success:

- J-9000 Demo
- JACE 9000 Demo Controller. Includes 500 Devices, Analytics and security features.
- WPM-8000 Wall Plug
- IO-R-16/34 Remote IO Modules for additional control in the facility
- Security Modules for offline testing